

Corporate law services.

When the pressure is on you need
a team that stays calm and clear



What can we do for you

- Share sales and purchases
- Business sales and purchases
- Private equity investments (investor)
- Private equity investments (company)
- Private equity investments (crowd-funding)
- Corporate re-structurings
- Commercial contracts:
 - Agency
 - Franchising
 - Distribution
 - General terms and conditions
 - Supply
- Joint venture structures:
 - Corporate
 - Partnerships
 - Limited Liability Partnerships (LLPs)
- EMI options
- Spin-outs/start-ups
- Shareholder disputes
- Directors' duties/corporate governance
- Business succession planning
- Social media/technology/intellectual property (IP):
 - Apps
 - Selling/transferring IP
 - Trademark registration
 - Data Protection and Freedom of Information
 - Copyright
 - Registered designs
 - Licensing
- Insolvency
 - Directors' duties
 - Purchases from Insolvency Practitioner
 - Wrongful trading
 - Strategic advice



Recent examples

<p>Share sale - advised on the sale of a large plant-hire company to a trade buyer.</p>	<p>Business sale - advised on the sale of a portfolio of well-known Edinburgh restaurants.</p>	<p>Private equity (investor) - advised a large number of syndicates on the terms of various investments into high-growth companies.</p>	<p>Private equity (company) - advised various high-growth technology companies on equity fundraisings (first round and follow-on).</p>	<p>Private equity (crowd-funding) - advised a crowdfunding platform on several equity investments.</p>	<p>Corporate re-structuring</p> <ul style="list-style-type: none"> – advised an asset lender on a major group restructuring. – advised a global publishing business on a re-structuring to buy out two of the founders as tax-efficiently as possible.
<p>Commercial contracts</p> <ul style="list-style-type: none"> – advised a training provider client on the terms of a franchise being granted to a franchisee in Australia. – advised an English Championship football team on its shirt sponsorship deal. – advised a fashion design house on its arrangements with a leading UK department store. – advised a manufacturing client on the terms of its international, distribution arrangements. 	<p>Joint ventures</p> <ul style="list-style-type: none"> – corporate - advised on setting up a 4 x 25% joint venture company for running a technology/web/online marketing business. – LLP - advised various groups of healthcare professionals on the terms of LLP structures. – partnership - advised various GP practices on the terms of their partnership agreements. 	<p>Spin-outs - advised and continue to advise a number of Scottish University spin-out companies.</p>	<p>Start-ups - Gateway to Investment (GTI) - advised a number of start-up companies from the GTI programme.</p>	<p>Shareholder disputes - advised the founder of a greentech business on the terms of his exit from the company that he set up, but whose shareholding had subsequently been diluted by multiple investment rounds.</p>	<p>Directors' duties - advising directors on their legal obligations under the Companies Act 2006, usually in an insolvency situation.</p>
<p>Business succession planning - liaising with our Private Client Team to advise clients on passing the family business to the next generation as tax efficiently as possible.</p>	<p>Insolvency/business purchase</p> <ul style="list-style-type: none"> – advised an Austrian company on the acquisition of distressed assets from a US listed engineering company. – advised a French company on the acquisition of assets from a Scottish company in administration. 	<p>Fundraising - advised a property company on a significant equity fundraising and new banking facilities.</p>	<p>Insolvency/business sale - advised a variety of secured lenders on the sale of several businesses out of administration.</p>		

Work with technology businesses

Multimedia video game

Advised the administrators of a gaming company on the sale of various IP assets (including a multiplayer online game).

Pharmaceuticals

Advised a pharmaceutical company, which is targeting infectious diseases with a new class of antibacterials, on private equity fundraising and IP licensing and R&D agreements.

Publishing

Advised a publishing company in a dispute with a bookseller relating to online sales and infringement of intellectual property rights including domain names

Multimedia video game

Advised the administrators of a gaming company on the sale of various IP assets (including a multiplayer online game).

App development

Advised the creators of a recipe app on contracts with chefs for publication of app content; the app development contract; a website development contract and website terms and conditions and privacy policy.

Renewable energy

Advised an entrepreneur on the transfer of patent and associated IP rights to a U.S. start-up and on associated reciprocal patent licensing arrangements Also provided corporate structural advice to the start-up in advance of a fundraising of up to USD 4m.

Software

Advised on several private equity investments into a visionary accounting software provider to accelerate its innovative product development programme.

Green energy

Advised a Scottish company which partners with businesses throughout the UK to provide a low carbon source of reserve electricity to the National Grid on its collaboration agreement with UK Power Networks and commercial partners in the Low Carbon London Project.



Related services

- Agriculture and rural
- Asset and invoice finance
- Banking and finance
- Charity and third sector
- Construction
- Corporate and commercial
- Debt recovery
- Dispute resolution
- Employment
- Energy and utilities
- Fraud and financial crime
- Health and safety
- Hospitality, licensing and leisure
- Immigration
- Insolvency and restructuring
- IP and IT
- Litigation
- Planning and environmental
- Projects, procurement and state aid
- Property funds
- Real estate law and litigation
- Regulatory compliance and governance
- Retail banking
- Shipping and aviation
- Sports law
- Transportation law



Meet the team



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THANK YOU.

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